| General Income | 2017 <br> through April | 2018 <br> Budget |
| :--- | :---: | :---: |
| Donations |  |  |
| Membership Dues | $\$ 63,647.00$ | $\$ 64,000.00$ |
| General Donations | $\$ 4,869.51$ | $\$ 3,000.00$ |
| Religious Practices - HHD \& Seder | $\$ 15,156.12$ | $\$ 15,000.00$ |
| Total Donations | $\$ 83,672.63$ | $\$ 82,000.00$ |
| Fundraisers |  |  |
| Marketplace | $\$ 2,035.50$ | $\$ 5,000.00$ |
| Matching Campaign | $\$ 47,173.48$ | $\$ 54,400.00$ |
| Shabbatons | $\$, 418.00$ | $\$ 10,000.00$ |
| Women's Clothing Sale | $\$ 0.00$ | $\$ 3,000.00$ |
| Fundraising Events | $\$ 11,607.62$ | $\$ 10,150.00$ |
| Cultural Events | $\$ 2,579.25$ | $\$ 2,000.00$ |
|  | $\$ 72,813.85$ | $\$ 84,550.00$ |
| Other |  |  |
| Memorial Board | $\$ 1,668.00$ | $\$ 800.00$ |
| Building Rentals | $\$ 17,051.00$ | $\$ 12,600.00$ |
| Adult Education | $\$ 4,135.25$ | $\$ 3,500.00$ |
| Cemetary Lot Sales | $\$ 2,380.00$ | $\$ 2,200.00$ |
| Gift Shop | $\$ 2,468.79$ | $\$ 2,500.00$ |
| Hebrew School | $\$ 1,145.00$ | $\$ 1,000.00$ |
| Newsletter | $\$ 1,084.00$ | $\$ 500.00$ |
| Total Income | $\$ 186,418.52$ | $\$ 189,650.00$ |


| General Expenses | 2017-2018 YTD | $2018-2019$ <br> Budget |
| :---: | :---: | :---: |
| Payroll |  |  |
| Bookkeeper | \$2,580.00 | \$4,000.00 |
| Office Manager | \$15,555.00 | \$12,600.00 |
| Custodian | \$3,317.00 | \$4,500.00 |
| Executive Director | \$32,666.70 | \$36,800.00 |
| Executive Director Reimbursement | \$2,500.00 | \$3,000.00 |
| Rabbi David | \$42,833.33 | \$54,200.00 |
| Rabbi Disability | \$1,762.40 | \$2,115.00 |
| Deferred Salary | \$6,611.05 | \$0.00 |
| "Leadership" | \$7,000.00 | \$5,000.00 |
| Payroll Taxes \& Worker's Comp. | \$5,896.91 | \$7,650.00 |
| Total Payroll | \$120,722.39 | \$129,865.00 |
| Fundraising |  |  |
| Marketplace | \$609.19 | \$2,000.00 |
| Shabbaton | \$8,183.45 | \$7,000.00 |
| Matching Campaign | \$3,579.94 | \$4,000.00 |
| Fundraising Events | \$9,108.33 | \$9,000.00 |
| Women's Clothing Sale | \$0.00 | \$1,200.00 |
| Cultural Events | \$1,588.63 | \$1,000.00 |
| Memorial Board | \$552.21 | \$75.00 |
| Total Fundraising | \$23,621.75 | \$24,275.00 |
| Building |  |  |
| Repairs/Maintenance, Insurance, Landscaping, Utilities | \$18,350.46 | \$16,915.00 |
| Administrative |  |  |
| Postage, Supplies, Phone, Computers, Office Equipment, Advertising, Credit Card Processing | \$7,125.67 | \$6,600.00 |
| Other |  |  |
| Building Rentals | \$300.00 | \$0.00 |
| Adult Education | \$551.03 | \$500.00 |
| Religious Practices, HHD \& Seder | \$7,187.59 | \$7,000.00 |
| Membership Committee | \$58.54 | \$500.00 |
| Gift Shop Cost of Goods Sold | \$1,073.13 | \$1,000.00 |
| Hebrew School | \$1,070.09 | \$1,300.00 |
| Cemetery Lot Expenses | \$795.00 | \$1,590.00 |
| ALEPH | \$36.00 | \$36.00 |
| Total Expense | \$180,891.65 | \$189,581.00 |
| NET INCOME | \$5,526.87 | \$69.00 |

