General Income	2017 – 2018 YTD through April	2018 – 2019 Budget
Donations		
Membership Dues	\$63,647.00	\$64,000.00
General Donations	\$4,869.51	\$3,000.00
Religious Practices – HHD & Seder	\$15,156.12	\$15,000.00
Total Donations	\$83,672.63	\$82,000.00
Fundraisers		
Marketplace	\$2,035.50	\$5,000.00
Matching Campaign	\$47,173.48	\$54,400.00
Shabbatons	\$9,418.00	\$10,000.00
Women's Clothing Sale	\$0.00	\$3,000.00
Fundraising Events	\$11,607.62	\$10,150.00
Cultural Events	\$2,579.25	\$2,000.00
Total Fundraising	\$72,813.85	\$84,550.00
Other		
Memorial Board	\$1,668.00	\$800.00
Building Rentals	\$17,051.00	\$12,600.00
Adult Education	\$4,135.25	\$3,500.00
Cemetary Lot Sales	\$2,380.00	\$2,200.00
Gift Shop	\$2,468.79	\$2,500.00
Hebrew School	\$1,145.00	\$1,000.00
Newsletter	\$1,084.00	\$500.00
Total Income	\$186,418.52	\$189,650.00

General Expenses	2017 – 2018 YTD	2018 – 2019 Budget
Payroll		
Bookkeeper	\$2,580.00	\$4,000.00
Office Manager	\$15,555.00	\$12,600.00
Custodian	\$3,317.00	\$4,500.00
Executive Director	\$32,666.70	\$36,800.00
Executive Director Reimbursement	\$2,500.00	\$3,000.00
Rabbi David	\$42,833.33	\$54,200.00
Rabbi Disability	\$1,762.40	\$2,115.00
Deferred Salary	\$6,611.05	\$0.00
"Leadership"	\$7,000.00	\$5,000.00
Payroll Taxes & Worker's Comp.	\$5,896.91	\$7,650.00
Total Payroll	\$120,722.39	\$129,865.00
Fundraising		
Marketplace	\$609.19	\$2,000.00
Shabbaton	\$8,183.45	\$7,000.00
Matching Campaign	\$3,579.94	\$4,000.00
Fundraising Events	\$9,108.33	\$9,000.00
Women's Clothing Sale	\$0.00	\$1,200.00
Cultural Events	\$1,588.63	\$1,000.00
Memorial Board	\$552.21	\$75.00
Total Fundraising	\$23,621.75	\$24,275.00
Building		
Repairs/Maintenance, Insurance, Landscaping, Utilities	\$18,350.46	\$16,915.00
Administrative		
Postage, Supplies, Phone, Computers, Office Equipment, Advertising, Credit Card Processing	\$7,125.67	\$6,600.00
Other		
Building Rentals	\$300.00	\$0.00
Adult Education	\$551.03	\$500.00
Religious Practices, HHD & Seder	\$7,187.59	\$7,000.00
Membership Committee	\$58.54	\$500.00
Gift Shop Cost of Goods Sold	\$1,073.13	\$1,000.00
Hebrew School	\$1,070.09	\$1,300.00
Cemetery Lot Expenses	\$795.00	\$1,590.00
ALEPH	\$36.00	\$36.00
Total Expense	\$180,891.65	\$189,581.00
NET INCOME	\$5,526.87	\$69.00