

<b>General Income</b>	<b>2018 – 2019 YTD through March</b>	<b>2019 – 2020 Budget</b>
<b>Donations</b>		
Membership Dues	\$68,143.00	\$75,000.00
General Donations	\$4,704.00	\$5,000.00
Religious Practices – HHD & Seder	\$9,926.00	\$14,000.00
<b>Total Donations</b>	<b>\$82,773.00</b>	<b>\$94,000.00</b>
<b>Fundraisers</b>		
Affiliate Fundraising	\$182.05	\$200.00
Matching Campaign	\$45,978.00	\$50,600.00
Shabbaton	\$6,736.00	\$11,000.00
Women's Clothing Sale	\$3,657.00	\$4,300.00
Summer Roast	\$53.00	\$5,000.00
Hanukkah Fest	\$2,152.00	\$2,200.00
Cultural Events	\$9,992.50	\$10,200.00
<b>Total Fundraising</b>	<b>\$68,750.55</b>	<b>\$83,500.00</b>
<b>Other</b>		
Memorial Board	\$400.00	\$300.00
Building Rentals	\$11,484.50	\$14,200.00
Adult Education	\$2,037.00	\$2,200.00
Cemetary Lot Sales	\$1,100.00	\$600.00
Gift Shop	\$1,293.50	\$2,500.00
Hebrew School	\$1,200.00	\$1,320.00
Newsletter	\$0.00	\$500.00
<b>Total Income</b>	<b>\$169,038.55</b>	<b>\$199,120.00</b>
<b>General Expenses</b>	<b>2018 – 2019 YTD</b>	<b>2019 – 2020 Budget</b>
<b>Payroll</b>		
Bookkeeper	\$2,467.50	\$4,000.00
Office Manager	\$9,583.25	\$12,600.00
Custodian	\$4,374.88	\$5,000.00
Executive Director	\$29,883.35	\$41,120.00
Executive Director Reimbursement	\$2,250.00	\$3,000.00
Rabbi David	\$44,000.00	\$61,680.00
Rabbi Disability	\$1,586.16	\$2,115.00
Deferred Salary	\$388.88	\$0.00
"Leadership"	\$4,000.00	\$5,000.00
Payroll Taxes & Worker's Comp.	\$4,068.84	\$7,550.00
<b>Total Payroll</b>	<b>\$102,602.86</b>	<b>\$142,065.00</b>
<b>Fundraising</b>		

Hanukkah Faire	\$1,210.10	\$1,000.00
Shabbaton	\$142.70	\$5,000.00
Matching Campaign	\$2,084.35	\$2,100.00
Fundraising Events	\$38.49	\$2,000.00
Women's Clothing Sale	\$1,602.34	\$2,575.00
Cultural Events	\$8,236.55	\$8,000.00
Memorial Board	\$229.00	\$0.00
<b>Total Fundraising</b>	<b>\$13,543.53</b>	<b>\$20,675.00</b>
<b>Building</b>		
Repairs/Maintenance, Insurance, Landscaping, Utilities	\$18,251.13	\$18,300.00
<b>Administrative</b>		
Postage, Supplies, Phone, Computers, Office Equipment, Advertising, Credit Card Processing, Licenses	\$6,329.22	\$6,410.00
<b>Other</b>		
Building Rentals	\$30.00	\$0.00
Adult Education	\$195.14	\$300.00
Religious Practices, HHD & Seder	\$3,755.48	\$7,700.00
Membership Committee	\$485.16	\$500.00
Gift Shop Cost of Goods Sold	\$584.71	\$1,000.00
Hebrew School	\$1,619.33	\$1,320.00
Staff Gifts	\$225.00	\$250.00
Roots Painting	\$1,500.00	\$600.00
<b>Total Expense</b>	<b>\$149,121.56</b>	<b>\$199,120.00</b>
<b>NET INCOME</b>	<b>\$19,916.99</b>	<b>\$0.00</b>